



Applicable markets and commission details

| Origin                                      | Destination                                | Business Cabin |          |     |     |     | Premium Economy |    | Economy Cabin |     |    |    |    |    |    |    |    |    |    | Ticket On/after | Ticket On/before | Travel On/after |    |    |    |          |           |          |
|---|--|----------------|----------|-----|-----|-----|-----------------|----|---------------|-----|----|----|----|----|----|----|----|----|----|-----------------|------------------|-----------------|----|----|----|----------|-----------|----------|
|   |  | Fare Class     | LA/4M/XL | J   | C   | D   | I               | Z  | W             | P   | Y  | B  | H  | K  | M  | L  | V  | X  | S  |                 |                  |                 | N  | Q  | O  | G        | A         |          |
| USA   | BRAZIL                                     | 15%            | 15%      | 15% | 10% | 10% |                 |    | 15%           | 15% | 8% | 8% | 8% | 8% | 8% | 8% | 8% | 8% | 8% | 8%              | 8%               | 8%              | 8% | 8% | 8% | 1-Apr-20 | 30-Jun-20 | 1-Apr-20 |
| USA except MIAMI, JFK, LOS ANGELES, ORLANDO | CHILE / PERU                               | 8%             | 8%       | 8%  | 8%  | 8%  |                 |    | 8%            | 8%  | 8% | 8% | 8% | 8% | 8% | 8% | 8% | 8% | 8% | 8%              | 8%               | 8%              | 8% | 8% | 8% | 1-Apr-20 | 30-Jun-20 | 1-Apr-20 |
| MIAMI, JFK, LOS ANGELES, ORLANDO            | CHILE / PERU                               | 5%             | 5%       | 5%  | 5%  | 5%  |                 |    | 5%            | 5%  | 5% | 5% | 5% | 5% | 5% | 5% | 5% | 5% | 5% | 5%              | 5%               | 5%              | 5% | 5% | 5% | 1-Apr-20 | 30-Jun-20 | 1-Apr-20 |
| USA   | *REST OF SOUTH AMERICA                     | 8%             | 8%       | 8%  | 8%  | 8%  | 8%              | 8% | 8%            | 8%  | 8% | 8% | 8% | 8% | 8% | 8% | 8% | 8% | 8% | 8%              | 8%               | 8%              | 8% | 8% | 8% | 1-Apr-20 | 30-Jun-20 | 1-Apr-20 |
| CANADA                                      | **SOUTH AMERICA                            | 5%             | 5%       | 5%  | 5%  | 5%  |                 |    | 5%            | 5%  | 5% | 5% | 5% | 5% | 5% | 5% | 5% | 5% | 5% | 5%              | 5%               | 5%              | 5% | 5% | 5% | 1-Apr-20 | 30-Jun-20 | 1-Apr-20 |
| SOUTH AMERICA                               | USA/CANADA                                 | 4%             | 4%       | 4%  | 4%  | 4%  | 4%              | 4% | 4%            | 4%  | 4% | 4% | 4% | 4% | 4% | 4% | 4% | 4% | 4% | 4%              | 4%               | 4%              | 4% | 4% | 4% | 1-Apr-20 | 30-Jun-20 | 1-Apr-20 |
| REGIONAL SOUTH AMERICA (excepts +Domestic)  | REGIONAL SOUTH AMERICA (excepts +Domestic) | 2%             | 2%       | 2%  | 2%  | 2%  | 2%              | 2% | 2%            | 2%  | 2% | 2% | 2% | 2% | 2% | 2% | 2% | 2% | 2% | 2%              | 2%               | 2%              | 2% | 2% | 2% | 1-Apr-20 | 30-Jun-20 | 1-Apr-20 |

- \* USA - Rest of South America : Argentina, Bolivia, Ecuador, Paraguay, Uruguay.
- \*\* Canada - South America : Argentina, Bolivia, Brazil, Chile, Ecuador, Peru, Paraguay, Uruguay.
- Regional South America : Travel between countries within South America.
- + Domestic : Travel within a single country in South America.

**Notes:**

- Commission applies to published through fares on LATAM Airlines Group S.A. or its Affiliate Carriers' flights between USA/Canada and South America.
- Commission applies to published fares on LATAM Airlines Group S.A. or its Affiliate Carriers' flights between countries in South America. (Regional flights)
- All international long-haul travel from/to MIA/JFK/LAX/ORL/BOS gateways must be on flights operated and marketed by LATAM Airlines Group S.A. ("LATAM Airlines") or its Affiliate Carriers.

**CODESHARES:**

- LA\* / XL\* codeshare flights within domestic USA flights are operated by Delta Airlines in connection with LATAM Airlines Chile (LA), LATAM Airlines Peru (LA), LATAM Airlines Brazil (LA) and LATAM Airlines Ecuador (XL).
- LA\* / 4M\* / XL\* codeshare flights within domestic USA and/or between USA and Canada are operated by Alaska Airlines (AS) or WestJet (WS) in connection with LATAM Airlines Chile (LA); LATAM Airlines Peru (LA); LATAM Airlines Brazil (LA); LATAM Airlines Argentina (4M); LATAM Airlines Ecuador (XL) as applicable.
- When using international through fares which include domestic flights in Argentina, Colombia, Peru and Brazil published under the single code LA\* are respectively operated by LATAM Airlines Argentina, LATAM Airlines Colombia LATAM Airlines Peru and LATAM Airlines Brazil.
- When using international through fares which include domestic flights in Ecuador and Paraguay are respectively operated by LATAM Airlines Ecuador (XL) and LATAM Airlines Paraguay (LA).
- When using international through fares which include domestic flights in Brazil published under the single code LA\* are operated by Passaredo Transportes (2Z)
- When using international through fares which include regional flights within South America that are operated by any LATAM Airlines Group carriers under a single "LA\*"code.

**INTERLINE:**

- When using international through fares which include trans-border flights between USA and Canada and/or domestic USA travel, must be with one of our interline partners.
- To avoid any debit memos, any service provided by LATAM Airlines and its Affiliated Carriers' interline partners, must be on the equivalent class of service. Always use auto price in the GDS system.
- When using end-on-end combination of LATAM published fares long-haul and regional South America fares, the entire itinerary qualifies for the international first long-haul commission level.
- When using end-on-end combinations with other airlines, commission ONLY applies to LATAM Airlines Group ("LATAM Airlines") or its Affiliate Carriers segments.
- Commission applies to fare break point not to final destination.
- This Commission Notice does not apply for any group rates.
- IATA fares (YY) are not commissionable.
- Tickets must be issued in the USA or Canada. E-ticket is mandatory and must be auto priced by your GDS. Fail to do so will result in a debit memo.
- LATAM Airlines Group S.A. ("LATAM Airlines") or its Affiliated Carriers respectively reserve the right, at any time, to change the terms and conditions herein upon written notice.
- Nothing in this document is intended nor shall be assumed as creating any exclusive arrangement between Agency and Carriers.
- This Document will be construed in accordance with the laws of the State of Florida. Any dispute or action arising from this Agreement shall be held in the appropriate court of law in Miami Dade-County.
- For the purposes of this Notice:  
Affiliate Carriers means: LA, 4M and XL.  
Interline partners means: any carrier listed in the GDS for LATAM Airlines and its Affiliate Carriers' published fares.

Confidentiality: Agency must maintain all terms and conditions of this document in strict confidence, and shall not divulge, directly or indirectly any trade secrets, strategies, methods or confidential information in respect to this document and LATAM Airlines Group S.A. or its Affiliated Carriers' operations to any third party. This section will supersede the termination or expiration of this Notice.

**Commission does not apply to following flights:**

| Carrier | From | To   |
|---------|------|------|
| AA      | 6780 | 7166 |
| AA      | 7171 | 7180 |
| AA      | 7211 | 7238 |
| AA      | 7270 | 7294 |
| AA      | 7454 | 7637 |
| AA      | 7860 | 7949 |
| AA      | 8015 | 8034 |
| AA      | 8104 | 8394 |
| AA      | 8440 | 8452 |
| AA      | 9022 | 9099 |
| AC      | 2200 | 6999 |
| AC      | 9000 | 9999 |
| AM      | 3000 | 9999 |
| AS/OX   | 3000 | 3274 |
| AS/OX   | 3500 | 3999 |
| B6      | 3000 | 3999 |
| DL      | 1014 | 1023 |
| DL      | 1026 | 1037 |
| DL      | 4200 | 4438 |
| DL      | 5588 | 5589 |
| DL      | 6311 | 9999 |
| UA      | 2836 | 3149 |
| UA      | 5025 | 5200 |
| UA      | 6385 | 9999 |
| US      | 4800 | 8799 |
| WS      | 5000 | 8849 |