

Tour Code: 9LAX101FF501

Valid for tickets issued December 6, 2021 through March 31, 2022

This is a NET FARE agreement that allows a markup

ROUTE	CABIN	BOOKING CLASS	FARE TYPE	DISCOUNTED %
USA - ASIA	FIRST	F / A	F / A- TYPE	5%
	BUSINESS	J	J- TYPE	15%
		C / D	C / D- TYPE	10%
		I / P	I / P- TYPE	7%
	PREMIUM ECONOMY	W	W- TYPE	15%
		R / E	R / E- TYPE	10%
	COACH	Y	Y- TYPE	15%
		H / B	H / B- TYPE	10%
		K / M / L	K / M / L- TYPE	7%
		V / S / N	V / S / N- TYPE	5%

TERMS AND CONDITIONS:

- Originating from USA only
- Valid for ticketing in USA only
- Published Fare Rules apply
- NET fare applicable on routes operated by CX/KA/CX* (EXCEPT CX* DFW-HKG-DFW and CX* LAX-HKG-LAX, this discount will not apply on CX7680/7681/7685/7686 operated by AA)
- NET fare allows for USA domestic segments to the Cathay Gateway (DFW is not a CX gateway for connections). All other travel must be on CX/KA/CX* (EXCEPT CX* DFW-HKG-DFW and CX* LAX-HKG-LAX, the discount will not apply on CX7680/7681/7685/7686 operated by AA) only (see above for transpacific exception). All discounts are only valid for USA originating traffic. See GRID ABOVE for applicable discounts that have been programmed into your GDS and can be taken on this TYPE of journey and Asia round-trip journey.
- All Transpacific sectors must ALWAYS be on CX.
- Applies to CX published one-way or roundtrip fares. Round the World and Circle Trip Fares are not discountable
- The term "Asia" will include all of North and South Asia, Hong Kong, China, India, Australia, New Zealand, the Middle-East and Africa online CX/CX*/KA only.
- Must utilize the through fare as published by Cathay Pacific Airways from origin to destination. Fare may NOT be broken at any point to create a lesser through fare and still be eligible for the commission.
- For mixed classes of service – the discount per segment should already be programmed and pricing for you. For example, "I" class outbound would be 10% with "E" class return at 8%.
- These discounts do not apply on a routing fare created by fare differential.
- **Tour Code must contain: 9LAX101FF501 – will be added automatically**
- **Endorsement Box must contain: CX sectors Non/End**
- CX may recall any discounts for tickets issued which do not meet the terms of this agreement.
- Agencies utilizing this agreement agree to reconcile all Agency Debit Memos (ADM's) received from Cathay Pacific within thirty (30) days of billing or notification.

- Agencies utilizing this agreement are responsible for cancelling any bookings that have been made as soon as it becomes aware that it is no longer required. Bookings that are not ticketed and which result in no-shows will incur a \$150 ADM per occurrence. This amount may be increased or otherwise varied for specific routes, or in specific seasons.

UNDERSTANDING THIS NET FARE AGREEMENT:

1. Using the formats shown below will discount the published fare by the percentages listed in the chart above.
2. Agent my markup the fares up to 25%
3. Issuing tickets using the JCB formats will issue the tickets as “BULK” fares. Only the taxes will be visible.
4. Use JNN to price a child fare
5. Use JNF to price an infant fare

Amadeus (With Account Code)	
Fare Display (JCB)	FQDCHIHKG/ACX/RU*CLA30,-JCB (Note * may or may not be required)
Fare Quote (JCB)	FXX/RJCB,U*CLA30 (Note * may or may not be required)
Fare Quote (JNN & JNF)	FXX/RJCB*JNN*JNF,U*CLA30 (Note * may or may not be required)
Amadeus Markup	TTK/FUSD1540.00 (this is a 1400.00 fare with a \$140 markup) Amadeus will then automatically calculate the \$140 markup amount from the autopriced net fare and display the markup amount in an FM line in the PNR – FM140.00A
Apollo (With Account Code)	
Fare Display (JCB)	\$DLAXHKG15APR-JCB-JCB+CX-PRI-CLA30:P
Fare Quote (JCB)	\$B**JCB/-CLA30:P
Fare Quote (JNN & JNF)	\$BN1**JNN+2**JCB/-CLA30:P
Apollo Markup	T:\$B*IF100/Z\$100.00 IF (Increase Fare \$100) and claim Z\$100 (commission)
Galileo (With Account Code)	
Fare Display (JCB)	FDCHIHKG*JCB/CX:P-PRI-CLA30
Fare Quote (JCB)	FQP1*JCB/CCX-:CLA30
Fare Quote (JNN & JNF)	FQP1*JNN/ACCJCB/CCX:P-CLA30 FQP1*JNF/ACCJCB/CCX:P-CLA30
Amadeus Markup	
Sabre (With Account Code)	
Fare Display (JCB)	FQLAXHKG10JUL-CX/USD‡UAC*CLA30‡PJCB
Fare Quote (JCB)	WPPJCB‡AC*CLA30
Fare Quote (JNN & JNF)	WPPJCB/JNN/JNF‡AC*CLA30
Sabre Markup	WPPJCB‡AC*CLA30‡PU*100.00‡K100.00‡AFI‡ETR‡RQ PU will raise the fare 100.00 – K100.00 will claim that as commission
Worldspan (With Account Code)	
Fare Display (JCB)	4FLAXHKG10JULJCB/SR-CX/@@CLA30
Fare Quote (JCB)	4PPJCB‡FSR.SR‡/@@CLA30
Fare Quote (JNN & JNF)	4PPJNN/JNF‡FSR.SR‡/@@CLA30
Worldspan Markup	4P*FSR/-SP100 (to increase stored fare by \$100) 4PQC (to copy new fare and keep in record) 5-cm\$100.00 (to enter markup amount in commission box) To print bulk format: EZ#FI(pillow)BT

Agencies utilizing CCRA's 24/7 Call Center:

You must add the necessary Cathay Pacific contract information to the contract fare profile you have created for CCRA's use. This will allow CCRA Agents to determine if your agency wants this contract utilized when applicable. If you currently do not use any contracted or negotiated rates and would like to utilize this offering from CCRA's Air program, please contact your customer Care representative for assistance in creating the necessary profiles for after-hours utilization.

When bookings are handled by CCRA's 24/7 Call Center Agents the applicable tour code information will be included during the ticketing process. However, CCRA agents will not include the applicable commission information. Agency clients are required to update their IAR the next business day following ticket issuance with the applicable commission data. CCRA will not be liable for claiming of airline commissions.

Should you have any commission questions related to this agreement, please copy and paste your GDS flights segments along with the GDS pricing into an email. Send the email to us at Air@ccra.com and we will reply to you as quickly as we can.

We are available to assist with commission questions Monday through Friday between 830AM and 530PM ET. Outside of these hours, please use your best judgment when ticketing. We will reply to your email the next business day and adjustments may be made in IAR if necessary.