

US/CA - Brazil Special Commission

Version: 5 Dated: 29-Sep-16

Travel Commence By:

Last Ticket Date: 31-Mar-17 Agreement Number: 1304

A. Applicable Markets & Payment Scale

Origin	Destination	Fare Class	Ticket On/After	Travel On/After	POS Incentive Commission
US/CA	Brazil	All	23-Jul-15	23-Jul-15	18%
JFK	Brazil	All	10-Nov-15	10-Nov-15	20%

B. Origin & Directionality

Directionality: Bidirectional. Travel may originate in either specified location or market, unless otherwise specified.

C. Carrier

- 1. All travel must be on DL. Routing and valid connecting points are reflected in the GDS fare quote systems.
- 2. Fares and travel are valid via flights operated by the "Delta Connection" carriers. Travel via the Delta Shuttle is permitted.
- 3. Fares are not valid via DL code share flights.
- 4. Commission is valid on DL code share flights operated by G3 (for G3 refer to item #5 below).
- 5. US Brazil commission with G3 as connecting carrier: valid for DL operated flights connecting to G3 flights beyond the South America gateway.

D. Commission Qualification Terms

- 1. Tickets must be plated on DL (006).
- 2. Tickets must be issued in US Dollars.
- 3. Tickets must state "Non-Endorsable Refundable by Delta/Issuing Agency Only".
- 4. Commissions must be calculated against base fare prior to any taxes, airport fees, customs user fees, passenger facility charges or other similar charges.
- 5. Commission compensation must be taken at point of sale. Retroactive commission may not be claimed.
- 6. Tickets refunded, exchanged or used on OAL are subject to recall of commission.
- 7. Commission is allowed on web fares.
- 8. Agency is responsible for adding all applicable surcharges, departure taxes, custom fees or any other US or non US tax to fares stated herein.

E. Prepaid tickets are not permitted.

- F. Exceptions: No commission will be earned pursuant to this exhibit for the following:
 - 1. Infant, student, military, VUSA, or standby fares.
 - 2. Blocked group space.
 - 3. Negotiated fares, corporate travel, corporate discounted fares or any other special pricing/commission programs.
 - 4. Split ticketing is not allowed.
 - 5. Tickets where Delta Equity Card was used in whole or in part as the form of payment.

G. Discounts

None permitted.

H. Special Conditions

- 1. This agreement is subject to change or cancellations on 24 hours advance notice by either party.
- 2. This agreement is strictly confidential. Any disclosures of the fares or terms contained herein to passengers or persons not approved by Delta, constitutes a breach of this confidentiality, which will result in immediate cancellation of this agreement.
- 3. All rules and restrictions of the published fare will apply.
- 4. Travel Dates: per published fare rules.
- 5. Ticketing is valid through March 31, 2017.

I. Restrictions

- 1. All published fare rules apply.
- 2. Fare breaks are permitted. Connecting time must not be over 24 hours.
- 3. Economy-class fares that feature an automatic-upgrade option are commissionable at the applicable economy-class commission rate.
- 4. Program 1304 is combinable with any other 1000 series commission program.