



Tour Code: TAM101FF501

Valid for tickets issued April 1, 2022 through December 31, 2022

Do Not Claim Point of Sale CommissionThis is a NET FARE agreement that allows a markup

		Origin USA/Canada/Mexico/Latin America	
Cabin	Fare Type	To HKG	To Asia
First	F/A- type	0%	3%
Business	J/C/D/P/I- type	7%	10%
Premium	W/R/E- type	5%	7%
Economy			
Coach	Y/B/H/K/M/L/V/S/N- type	5%	7%

TERMS AND CONDITIONS:

- Valid for tickets issued April 1, 2022 through December 31, 2022
- Valid for ticketing in USA/Canada/Mexico and Latin America
- Applicable to tickets originating from USA, Canada, Mexico and Latin America
- NET FARES CAN NOT BE PUBLISHED OR ADVERTISED
- All Published Fare Rules apply
- Applies to CX published one-way or roundtrip airlines (see exceptions below)
- These commission levels apply on routes operated by CX/CX*
- Discount level allows for USA / Canada / Mexico and Latin America to HKG / Asia via Cathay US or Canada Gateway (DFW is not a CX gateway for connections). Transpacific valid on CX operated flights only.
- The term Asia will include all of North and Southeast Asia, South Asia, China, Australia, New Zealand, the Middle East and Africa online CX/CX* only. Refer to GDS for applicable routings.
- Must utilize the through fare as published by Cathay Pacific Airways from origin to destination. Fare may NOT
 be broken at any point to create a lesser through fare and still be eligible for the discount given above. These
 discount levels do not apply on a routing fare created by fare differential.
- Domestic travel and booking class within Canada and USA as per published fare rule.
- There is ZERO discount on any booking class/fare type not listed above.
- The discount is not applicable to any surcharges and taxes including security surcharges found in the fare calculation.

EXCEPTIONS:

- Not applicable in conjunction with any other offers (e.g. AAdvantage awards, etc.)
- Not applicable to special promotions (e.g. two-for-one certificates, etc.)
- Not applicable to any joint fares (e.g. Round-The-World, Circle Pacific, etc.)
- Not applicable to any fare that is already calculated as a percentage off published fares (e.g. seaman fares, corporate contract fares, etc.)

TICKETING RULES:

TICKETING AND RESERVATIONS		
Fare Basis:	As per applicable published fare rule	
Booking Class:	As per applicable published fare rule	
Child/Infant Discount:	As per applicable published fare rule (Discount applies to child and infant fares)	
Other Conditions:	As per applicable published fare rule	
Ticketing:	All tickets must be auto-validated on CX only (160 ticket stock) and ticketed in the	
	USA/Canada/Mexico and Latin America	
Change/Refund:	As per applicable published fare rule	
Name Correction	Please refer to CXAgents.com, Under "Reservation / Ticketing Policies" -> Name Amendment	
Policy:		
Ticketing Dates:	April 1, 2022 through December 31, 2022	
Tour Code:	TAM101FF501	
Endorsement Box:	CX sectors NON/END	

UNDERSTANDING THIS NET FARE AGREEMENT:

- 1. Using the formats shown below will discount the published fare by the percentages listed in the chart above.
- 2. Agent my markup the fares up to 25%
- 3. Issuing tickets using the JCB formats will issue the tickets as "BULK" fares. Only the taxes will be visible.
- 4. Use JNN to price a child fare
- 5. Use JNF to price an infant fare

Amadeus (With Account Code)				
Fare Display (JCB)	FQDCHIHKG/ACX/RU*CLA30,-JCB (Note * may or may not be required)			
Fare Quote (JCB)	FXX/RJCB,U*CLA30 (Note * may or may not be required)			
Fare Quote (JNN & JNF)	FXX/RJCB*JNN*JNF,U*CLA30 (Note * may or may not be required)			
Amadeus Markup	TTK/FUSD1540.00			
	(this is a 1400.00 fare with a \$140 markup)			
	Amadeus will then automatically calculate the \$140 markup amount from the autopriced			
	net fare and display the markup amount in an FM line in the PNR – FM140.00A			
Apollo (With Account Code)				
Fare Display (JCB)	\$DLAXHKG15APR-JCB-JCB+CX-PRI-CLA30:P			
Fare Quote (JCB)	\$B**JCB/-CLA30:P			
Fare Quote (JNN & JNF)	\$BN1**JNN+2**JCB/-CLA30:P			
Apollo Markup	T:\$B*IF100/Z\$100.00			
	IF (Increase Fare \$100) and claim Z\$100 (commission)			
Galileo (With Account Code)				
Fare Display (JCB)	FDCHIHKG*JCB/CX:P-PRI-CLA30			
Fare Quote (JCB)	FQP1*JCB/CCX-:CLA30			
Fare Quote (JNN & JNF)	FQP1*JNN/ACCJCB/CCX:P-CLA30			
	FQP1*JNF/ACCJCB/CCX:P-CLA30			
Sabre (With Account Code)				
Fare Display (JCB)	FQLAXHKG10JUL-CX/USD‡UAC*CLA30‡PJCB			
Fare Quote (JCB)	WPPJCB‡AC*CLA30			
Fare Quote (JNN & JNF) WPPJCB/JNN/JNF‡AC*CLA30				
Sabre Markup	WPPJCB‡AC*CLA30‡PU*100.00‡K100.00‡AFI‡ETR‡RQ			

	PU will raise the fare 100.00 – K100.00 will claim that as commission	
Worldspan (With Account Code)		
Fare Display (JCB)	4FLAXHKG10JULJCB/SR-CX/@@CLA30	
Fare Quote (JCB)	4PPJCB‡FSR.SR‡/@@CLA30	
Fare Quote (JNN & JNF)	4PPJNN/JNF‡FSR.SR‡/@@CLA30	
Worldspan Markup	4P*FSR/-\$P100 (to increase stored fare by \$100)	
	4PQC (to copy new fare and keep in record)	
	5-cm\$100.00 (to enter markup amount in commission box)	
	To print bulk format: EZ#FI(pillow)BT	

Agencies utilizing CCRA's 24/7 Call Center:

You must add the necessary Cathay Pacific contract information to the contract fare profile you have created for CCRA's use. This will allow CCRA Agents to determine if your agency wants this contract utilized when applicable. If you currently do not use any contracted or negotiated rates and would like to utilize this offering from CCRA's Air program, please contact your customer Care representative for assistance in creating the necessary profiles for after-hours utilization.

When bookings are handled by CCRA's 24/7 Call Center Agents the applicable tour code information will be included during the ticketing process. However, CCRA agents will not include the applicable commission information. Agency clients are required to update their IAR the next business day following ticket issuance with the applicable commission data. CCRA will not be liable for claiming of airline commissions.

Should you have any commission questions related to this agreement, please copy and paste your GDS flights segments along with the GDS pricing into an email. Send the email to us at <u>Air@ccra.com</u> and we will reply to you as quickly as we can.

We are available to assist with commission questions Monday through Friday between 830AM and 530PM ET. Outside of these hours, please use your best judgment when ticketing. We will reply to your email the next business day and adjustments may be made in IAR if necessary.