



Contract is valid for tickets issued through December 31, 2023

**TOUR CODE = ITUSCONS** – added by the GDS system

**This is a NET FARE agreement.**  
**Agents must be aware of this and add the appropriate markup before quoting.**  
**NOTE – In some cases the LOT NET fare will be the default GDS price. If you prefer to override the NET fare and issue at the Published Fare, you'll need to contact your GDS Help Desk for the formats to do that.**  
**ALWAYS VERIFY – NET Fares may not be the lowest, you should compare Public versus NET before quoting anything.**

**Pricing Formats for each GDS are included at the end of this document.**

GATEWAY ORIGINS	DESTINATION	COMPARTMENT	RBD	DISCOUNT
CHI, NYC, LAX, MIA, SFO	EUROPE, TSE, DEL (Excluding Poland)	BUSINESS	C	12%
			D	12%
			Z	12%
			F	12%
		PREMIUM	P	12%
			A	12%
			R	12%
		ECONOMY	Y	8%
			B	8%
			M	8%
			E	8%
			H	8%
			K	8%
			Q	8%
			T	8%
			S	8%
			V	8%
			W	8%
			L	8%
U	8%			
O	8%			

GATEWAY ORIGINS	DESTINATION	COMPARTMENT	RBD	DISCOUNT
CHI, NYC, LAX, MIA, SFO	POLAND	BUSINESS	C	10%
			D	10%
			Z	10%
			F	10%
		PREMIUM	P	10%
			A	10%
			R	10%
		ECONOMY	Y	6%
			B	6%
			M	6%
			E	6%
			H	6%
			K	6%
			Q	6%
			T	6%
			S	6%
			V	6%
			W	6%
			L	6%
U	6%			
O	6%			

**TERMS/CONDITIONS/TICKETING INFORMATION:**

1. **FARE CONDITIONS:** This agreement is for individual passengers and is valid for transatlantic travel on LOT Polish Airlines
  - a. NET Fares have been filed from their US gateways
  - b. Applicable to LOT only, no other airlines can be on the ticket
  - c. Advance Purchase, Minimum Stay, Maximum Stay, Change Fees, Cancellation Fees, Seasonality and Blackout dates are as outlined in the public fare.
2. **TOUR CODE:** ITUSCONS – added by the GDS system
3. **TICKET DESIGNATOR:** added by the GDS system and based on discount amount
4. **Applicable to one way or roundtrip travel, Point of Sale and Point of Origin = USA**
5. **MARKUP:**  
Enter up to 25% of the base net fare (not including fuel) as markup. **Any additional markup beyond 25% will be debited the entire amount.** See the end of this document for the GDS entries needed to markup the fare.
6. **CREDIT CARD SALES:**  
Credit cards are permitted. **As of 11/20/2022, LOT no longer accepts Diners Club or Discover cards**
7. **SECURE FLIGHT PASSENGER DATA:**  
(SFPD) is required prior to departure and must be entered in all records. **The passenger's passport information and date of birth must be entered in the PNR prior to ticketing.**
8. **ADVERTISING/PROMOTION:**  
**Net fares must NOT be advertised or promoted**

Pricing entries are below, if you have any issues with the formats shown below, please contact your GDS support desk, CCRA can not assist with ticketing functionality:

GDS	Pricing Entries	Markup Entries
AMADEUS	Display: FQDNYCWAW/D22OCT/ALO/R,U	
	Pricing: FXX/R,U	TTK/FUSD1540.00 (this is a 1400.00 fare with a \$140 markup) Amadeus will then automatically calculate the \$140 markup amount from the autopriced net fare and display the markup amount in an FM line in the PNR – FM140.00A
APOLLO	Display: \$DJFKWAW22OCT*LO:P	
	Pricing: \$BB0*PFA	T:\$B*IF100/Z\$100.00 IF (Increase Fare \$100) and claim Z\$100 (commission)
SABRE	Display: FQJFKWAW22OCT21- LO¥PJCB	
	Pricing: WPPJCB	WPPJCB¥PU*100.00¥K100.00¥ALO¥ETR¥RQ PU will raise the fare 100.00 – K100.00 will claim that as commission
WORLDSPAN	Display: 4FJFKWAW22OCTSR-LO	
	Pricing: 4PFSR.SR	4P*FSR/- \$P100 (to increase stored fare by \$100) 4PQC (to copy new fare and keep in record) 5-cm\$100.00 (to enter markup amount in commission box) To print bulk format: EZ#LO(pillow)BT

**Agencies utilizing CCRA's 24/7 Call Center:**

You must add the necessary LOT Polish contract information to the contract fare profile you have created for CCRA's use. This will allow CCRA Agents to determine if your agency wants this contract utilized when applicable. If you currently do not use any contracted or negotiated rates and would like to utilize this offering from CCRA's Air program, please contact your customer Care representative for assistance in creating the necessary profiles for after-hours utilization.

When bookings are handled by CCRA's 24/7 Call Center Agents the applicable tour code information will be included during the ticketing process. However, CCRA agents will not include the applicable commission information. Agency clients are required to update their IAR the next business day following ticket issuance with the applicable commission data. CCRA will not be liable for claiming of airline commissions.

Should you have any commission questions related to this agreement, please copy and paste your GDS flights segments along with the GDS pricing into an email. Send the email to us at [air@ccra.com](mailto:air@ccra.com) and we will reply to you as quickly as we can.

We are available to assist with commission questions Monday through Friday between 830AM and 530PM ET. Outside of these hours, please use your best judgment when ticketing. We will reply to your email the next business day and adjustments may be made in IAR if necessary.