Agency Name: DUMONDE GROUP INC

Coverage Code: 1058330

Special Commission Program

to be used in conjunction with your

North America Based Commission and Fare Agreement

Please use this in conjunction with the terms and conditions outlined in your North America Based Commission and Fare Agreement which was effective Oct.1, 2016. This Special Commission Program is valid for a short term. All other incentives in your Agreement remain unchanged, and all contractual terms remain in effect.

Applicable Transpacific Carriers American Airlines

Eligibility Commissions apply only to the speficied private fares with ticket designator: F267, and are not applicable to published

<u>Ticketing Period:</u> Valid for tickets issued Jaunary 30, 2017 through and including December 31, 2017

Travel Period: No restriction.

UPFRONT COMMISSION(S). Contractor's Authorized Sales Outlets may deduct an Upfront Commission based on the commission table below. Commission Rates are based on the first character of the fare basis code. All tickets must have a point of sale in North America to qualify for the Upfront Commissions.

All Travel on AA (North America Point of Origin per the table below) (Currency: USD)

Tactic F267 Built In Commission		American Airlines 🔪				
Origin	Destination	Season	Dates	Inver	Inventory	
US48/CA	BRAZIL	ALL	31JAN17 - 02MAR17 07MAR17 - 14JUL17 06AUG17 - 01OCT17 15JUL17-05AUG17	Q, N, S, I		20%
MIA	BRAZIL	ALL	31JAN17 - 02MAR17 07MAR17 - 14JUL17 06AUG17 - 01OCT17 15JUL17-05AUG17	0		20%
US48/CA (EXCLUDE MIA)	BRAZIL	ALL	31JAN17 - 02MAR17 07MAR17 - 14JUL17 06AUG17 - 01OCT17 15JUL17-05AUG17	0		20%
US48/CA	BRAZIL	ALL	31JAN17-01OCT17	V, L, M, K, H, Y, D, R, J, A, F		20%

UPFRONT COMMISSION TERMS AND CONDITIONS

Please note that the applicable Terms and Conditions (T&Cs) are available on page 2, as well as in your main contractual Agreement. Contractor's or any sales outlet's first deduction of any upfront commission in this Special Commission Program shall be deemed contractor's acceptance and agreement to the terms and conditions of this Special Commission Program. Unless expressly stated to the contrary in an Attachment, the conditions on page 2 shall apply to any Upfront Commissions authorized under this Agreement.

Valid on tickets 001

ADDITIONAL STANDARD TERMS AND CONDITIONS

Confidentiality. These terms, the Incentives, fares and any current or historical data or other information we exchange with each other at the corporate level must be kept confidential, except from others who need to know such information solely so that they can assist in assessing or servicing your travel needs or implementing these arrangements and who are bound by corresponding confidentiality obligations. For example, we may disclose data and information to our immunized alliance airline partners, subsidiaries and affiliates.





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CONFIDENTIAL

North America Based Commission and Fare Agreement Part III – Attachments The Speficied Private Fares Fare Commission Table Terms and Conditions

In addition to the links below for the Part I - Standard Terms and Conditions, ARC Reporting Agreement and AA Addendum to the ARC Reporting Agreement the following conditions shall apply to Commissions authorized under this Agreement:

Part I - Standard Terms and Conditions - http://www.aa.com/pubcontent/en_US/disclaimers/AgencyTerms/pdf/Part_I.pdf ARC

Reporting Agreement - https://www.arccorp.com/ara/

AA/US Addendum to the ARC Reporting Agreement - http://www.aa.com/i18n/agency/Agency/Agency Addendum.isp

APPLICATION: Commission may be deducted on tickets when any of AA is the Marketing Carrier and any of AA is the Operating Carrier. Itineraries must

include at least one qualifying International segment.

Commission rates are determined by Fare Class (first character of the Fare Basis Code).

Carriers will not pay retroactive Commissions.

ELIGIBILITY: Contractor is required to maintain certain eligibility requirements.

Commissions apply only to tickets containing the following:

* the speficied private fares with ticket designator: F267

BOOKING AND TICKETING:

Tickets must be issued using American Airlines (001) validation.

Tickets must be validated on the Marketed Carrier of the first International, Hawaiian or Canadian segment.

All valid itineraries should auto-price in your GDS except for a Carrier issued PNR waiver prior to ticketing.

All applicable fare rules apply.

Use of e-tickets is mandatory where e-ticketing is available.

STOPOVERS AND OPEN JAWS:

Commissions may be deducted on tickets with stopovers or open jaws provided it is permitted based on the published fare rules and the

fare does not break.

COMBINABILITY Commissions may be deducted on tickets with mixed Fare Basis Codes. Contractor may deduct the individual Commission rate for each

Fare Class as set forth in the Commission Table.

If Contractor cannot prorate the commission contractor may apply the lower rate for the entire ticket.

PARTIAL COMMMISSIONS:

Partial Commission may be deducted on tickets where only one International segment is eligible. Contractor may deduct the individual Commission rate for the Fare Class of the qualifying segment set forth in the Commission Table.

If any portion of the itinerary does not qualify based on the Commission Table, the Contractor can prorate or book the qualifying portion as a separate ticket.